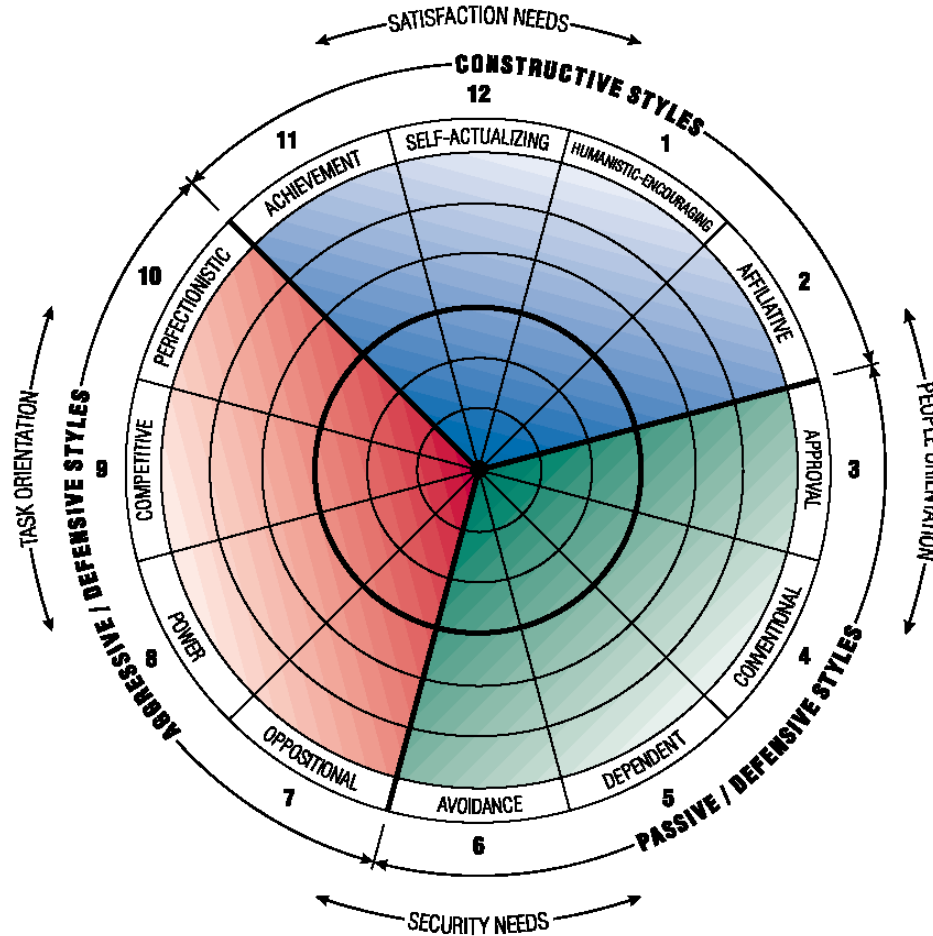


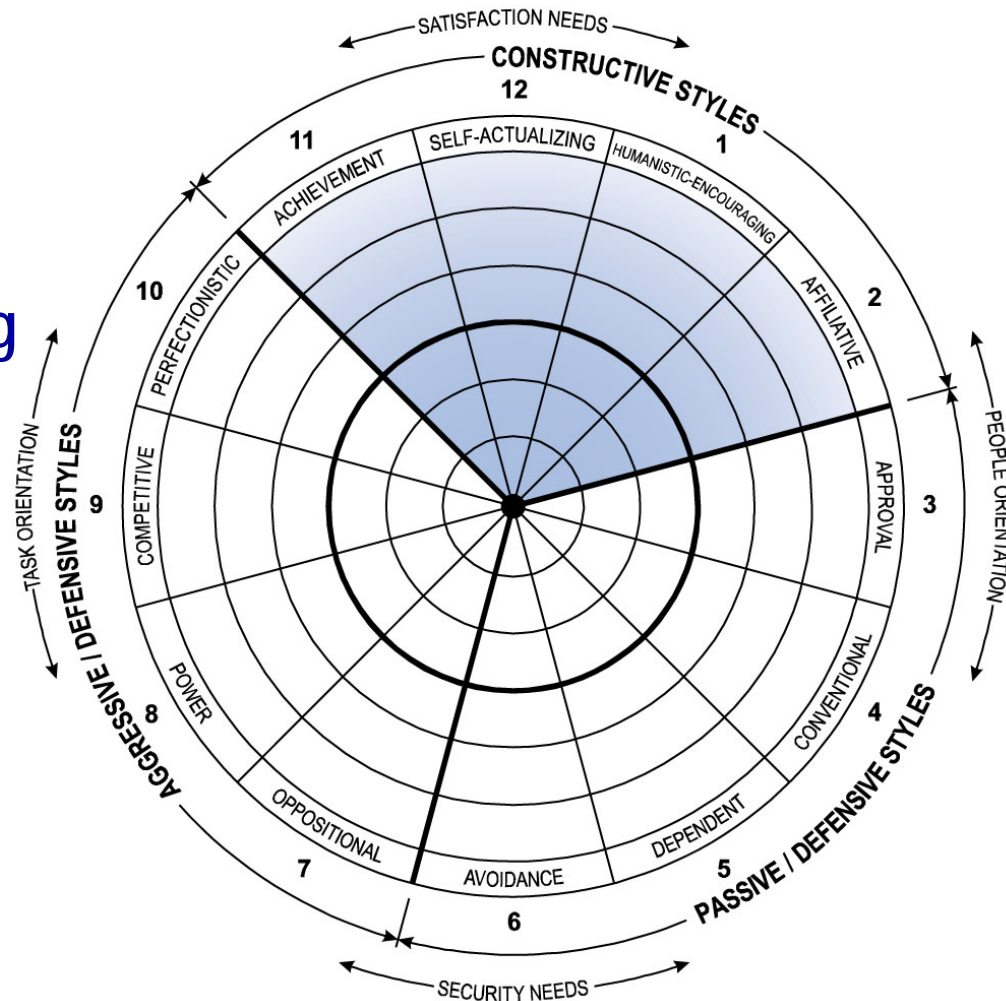
# The Circumplex



# The Constructive Styles

- Achievement
- Self-Actualizing
- Humanistic-Encouraging
- Affiliative

Members interact with others and approach tasks in ways that will help them to meet their higher-order *satisfaction* needs.



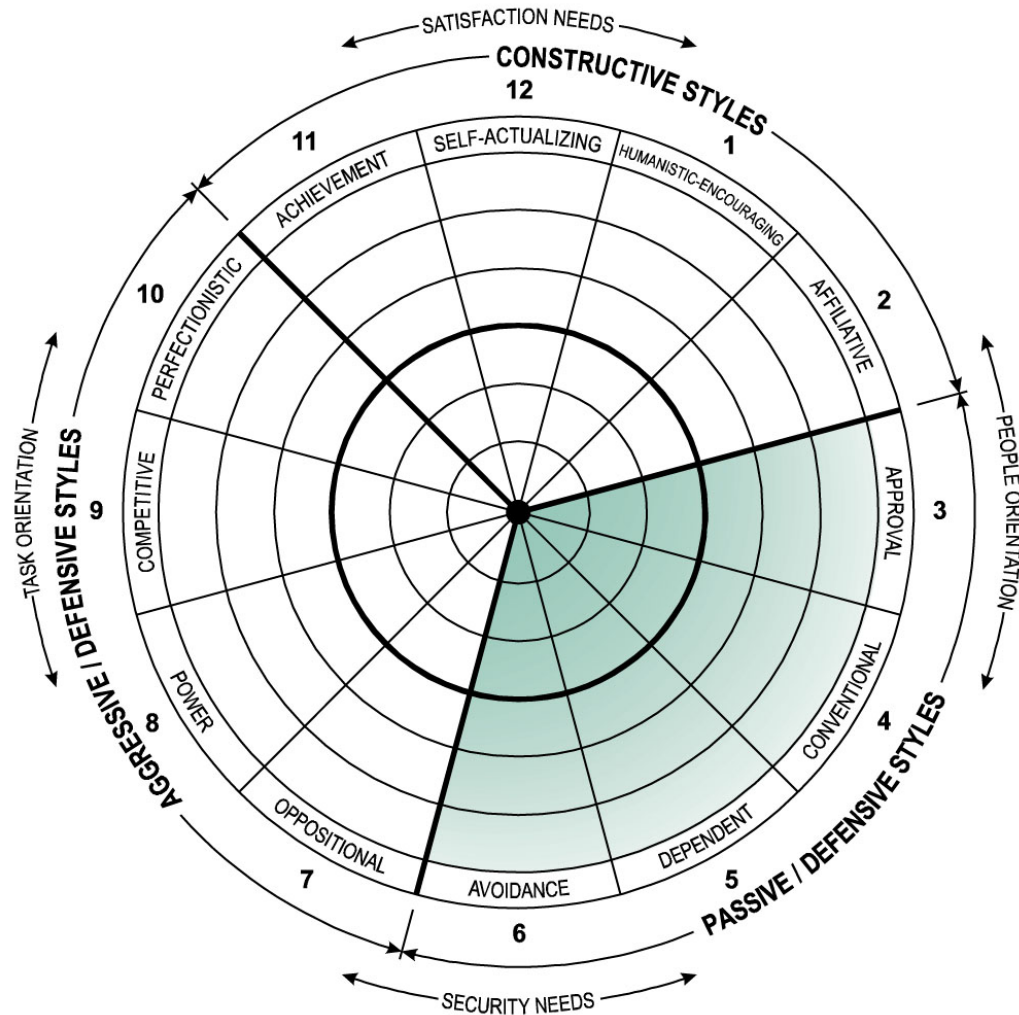
**Constructive Styles of thinking and behaving are self-enhancing.**



# The Passive/Defensive Styles

- Approval
- Conventional
- Dependent
- Avoidance

Members interact with **people** in ways that will not threaten their own **security**.



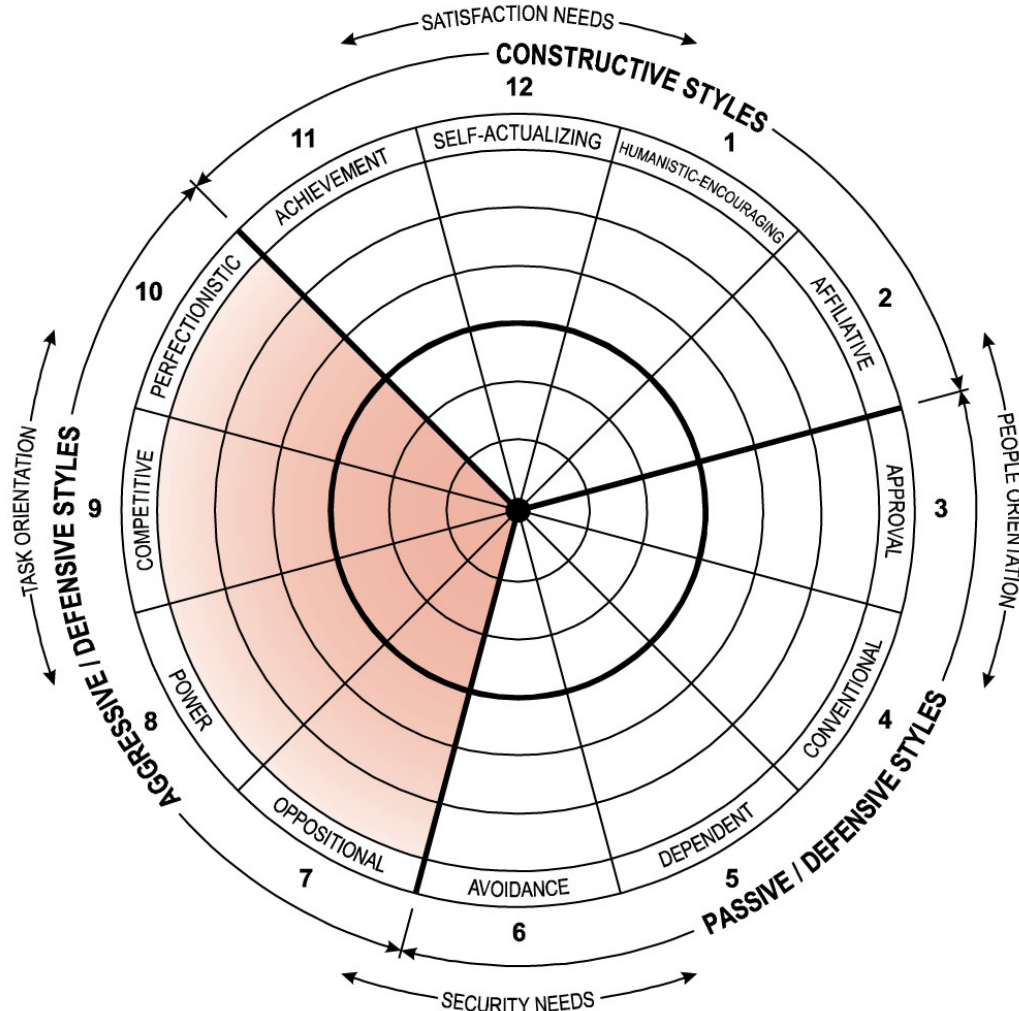
Passive/Defensive Styles of thinking and behaving are self-protecting. **NAVY**



# The Aggressive/Defensive Styles

- Oppositional
- Power
- Competitive
- Perfectionistic

Members approach **tasks** in forceful ways to protect their **status** and **security**.



**Aggressive/Defensive Styles of thinking and behaving are self-promoting.**

